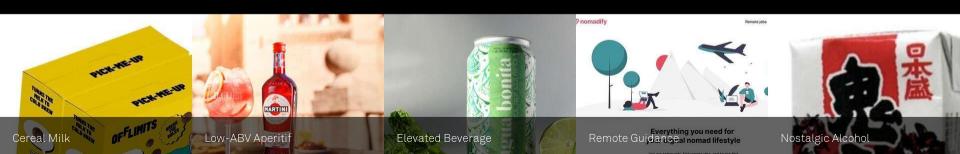


# Millennial Lifestyle

Sample Report for Your Brand

03.04.22



## Report Summary | Millennial Lifestyle





Prepared for: Your Brand Team Prepared by:

Tana

Delivered on: 3/4/22

Briefing: A short sampling of our content related to this topic.

**Takeaway:** In this section your advisor would highlight key themes and patterns from the report, as well as the most prominent megatrends to summarize the report for your team.

#### **Top Insights**



#### **Affordable Milestone** Traditional milestones are made accessible for the post-pandemic Millennial

Trend - Conventional adult milestones, such as buying a home or having children, are more difficult for the Millennial generation to achieve than ever due to the financial situation post-pandemic. Apps and services that make these milestones more accessible provide consolation and compromise. Insight - Even before the pandemic, the Millennial generation in North America was in a precarious financial situation due to the aftermath of the great recession and debt from post-secondary education. The pandemic exacerbated this while also causing the Millennials to rethink their priorities. As a result, the generation previously delaying adult milestones is now seeking ways to fulfill them on their own terms, more specifically, more affordably and conveniently.



#### Low-ABV Aperitif Alcohol brands are increasingly offering low-alcohol aperitifs

Trend - Brands in the alcohol industry are increasingly with low-ABV products, and this is now extending to traditional aperitif beverages. These low-alcohol beverages are meant to appeal most to Millennial and Gen Z consumers. Insight - Young Millennials and older Gen Z consumers are more likely to enjoy beverages for their flavors rather than their high alcohol content, and these demographics have been found to consume less alcohol in general than their predecessors. Thus, brands in the alcohol industry must focus more on flavor and product experience to best appeal to these generations.



#### **Elevated Beverage** Brands are elevating the aesthetic and recipes of traditional Latin beverages

Trend - Contemporary brands are reimagining the packaging aesthetic and formulas of traditional Latin beverages such as agua fre scas, horchata, and tepache. In doing so, these companies position themselves to better target Latinx Millennials. Insight - When it comes to food and beverage choices, Millennial consumers are notorious for prioritizing modern aesthetics and elevated recipes that reflect both their identity and their sense of style. Since the North American market is identified as a "melting pot" of cultural expressions, young consumers of different ethnicities are creating a demand for options that they can indulge in, while feeling some connection and even nostalgia for their roots.



#### **Remote Guidance** The rise of "digital nomads" has led to products and services in this space

Trend - With the COVID-19 pandemic making remote work increasingly common, more consumers have found themselves with greater independence with where they can travel and live. Brands are seeing opportunities within this "digital nomad" industry and are offering products and services that enhance this lifestyle. Insight - As white collar professionals now have more flexibility in their work expectations and styles, more are prioritizing things like work-life balance that has long been forgotten in populated cities where professional competition tends to be intense. Now, consumers are increasingly prioritizing personal wellness and independence as much as they are their careers, and are looking for brands that empower this transition.

## Getting the Most out of Your Trend Report Experience



**Purpose:** Trend Hunter's Custom Reports are designed to inspire innovation by exposing you to hand-selected content related to your brand, specific projects, future-scoping, adjacent categories and more.

As you go through the report, remember to ask yourself:

- 1 What could this insight or innovation mean for my brand specifically?
- 2 How might these insights make me think about consumers differently?
- How do these trends ladder up to Trend Hunter's Megatrends, or any other Megatrends I'm familiar with?



# Megatrends

Everything in your report ties to our megatrend framework, allowing you to better understand important shifts to iterate new ideas.

$\bigcirc$	Acceleration  1. Perfecting One Thing 2. Aspirational Icon 3. Exaggerated Feature 4. Reimagined Solution	<u>00</u>	Prosumerism  From user-generated content to maker culture, today's consumers are content creators and experts.	υ	Cyclicality  1. Retro + Nostalgia 2. Generational 3. Economic + Seasonal 4. Repetitive Cycles	Ħ	Nostalgia  Fond memories fuel a desire to bring the past into the present, especially with respect to one's formative years.
5	Catalyzation  Brands have taken a role of accelerating the personal development of consumers.		Al  We are entering a transformative new era, denoted by an exponential growth in data, robotics and intelligence.	<b>\bigsigma</b>	Naturality The desire for sustainable products, including local, organic, recyclable and pronounceable ingredients.		Youthfulness The world is becoming more playful, driven by generations not ready to grow up, including Boomers who desire a more active, enriched life.
$\bigcirc$	Reduction  1. Specialization 2. Fewer Layers + Efficiency 3. Crowdsourcing 4. Subscription		Instant Entrepreneurship  New services make it easier than ever to conceptualize, fund, and launch companies	$\odot$	Redirection  1. Refocusing 2. Reversing 3. Surprising 4. Gamifying	<b>®</b>	Tribalism  Allegiant groups are more readily formed around specific interests, causes and even brands.
<b></b>	Curation  Hyper-targeted offerings, services, subscriptions and recommendations to simplify lives with better things.		Simplicity In a fast-paced, cluttered world, simplicity stands out, resulting in focused businesses & clean design.	8	Gamification  The application of game dynamics to real-world problems results in a world that's more competitive and engaging.		Experience In a world abundant with 'stuff', experience becomes a more important currency and life priority.
(3)	Convergence  1. Combining + Layering 2. Adding Value 3. Co-Branding + Aligning 4. Physical + Digital		Multisensation  Tech, AR, VR and interactive experiences are raising our expectations in the realm of entertainment, retail and even food.	8	Divergence  1. Personalization, Customization 2. Status + Belonging 3. Style + Fashionizing 4. Generational Rebellion		Authenticity  Social media and a resistance to traditional advertising have created a desire for authenticity and reality.
	Co-Creation  Brands, products, services and consumers are increasingly co-creating an interdependent world.	<b>4</b>	Hybridization Lines are blurring as business models, products and services merge to create unique concepts and experiences.	8	Personalization  Small batch production technologies and more personalized media are creating an expectation for personalization.	<b>Æ &amp;</b>	Many-to-Many A mass proliferation of sellers and media creators has shifted the world to a many-to-many economy.



# Consumer Insights

Overlooked Opportunities & Examples

Trend Hunter's Insights highlight the what and why of major industry shifts. They are split into two sections: the trend section, which identifies a new opportunity in a given industry, and the insight section, which explores the specific target consumer's motivations, attitudes, beliefs and ultimately tension behind that opportunity. They are built on a foundation of Trend Hunter's crowdsourced trend examples, clustered together by underlying patterns.

## Affordable Milestone



#### Traditional milestones are made accessible for the post-pandemic Millennial

Trend - Conventional adult milestones, such as buying a home or having children, are more difficult for the Millennial generation to achieve than ever due to the financial situation postpandemic. Apps and services that make these milestones more accessible provide consolation and compromise.

Insight - Even before the pandemic, the Millennial generation in North America was in a precarious financial situation due to the after math of the great recession and debt from postsecondary education. The pandemic exacerbated this while also causing the Millennials to rethink their priorities. As a result, the generation previously delaying adult milestones is now seeking ways to fulfill them on their own terms, more specifically, more affordably and conveniently.



**Baby Equipment Rental Services** 

Babonbo Was Designed to Make the Lives of

Parents Easier















**Used Car Delivery** 



**Popularity** Activity Freshness















Curation

6 Featured, 63 Examples 122,719 Total Clicks

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## Affordable Milestone



Traditional milestones are made accessible for the post-pandemic Millennial

How can you better assist your Millennial

customer in achieving their goals?

## Low-ABV Aperitif



Alcohol brands are increasingly offering low-alcohol aperitifs

Trend - Brands in the alcohol industry are increasingly with low-ABV products, and this is now extending to traditional aperitif beverages. These low-alcohol beverages are meant to appeal most to Millennial and Gen Z consumers.

Insight - Young Millennials and older Gen Z consumers are more likely to enjoy beverages for their flavors rather than their high alcohol content, and these demographics have been found to consume less alcohol in general than their predecessors. Thus, brands in the alcohol industry must focus more on flavor and product experience to best appeal to these generations.







**Zesty Wine Spritzers** Ramona's Easy-Drinking Cans Combine Fine Wine and Italian Wine Spritzers



Plant-Based Alcohol Alternatives Tennevson's Black Ginger Mimics the Heat of Booze

.............



**Blood Orange Bitter Aperitifs** Proposition Cocktail Co Offers a Natural Refreshing Beverage



Activity Freshness









4 Featured, 58 Examples 64,494 Total Clicks

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Alcohol brands are increasingly offering low-alcohol aperitifs

How is your brand altering its products and

branding to appeal to younger

demographics?

## Elevated Beverage



Brands are elevating the aesthetic and recipes of traditional Latin beverages

**Trend** - Contemporary brands are reimagining the packaging aesthetic and formulas of traditional Latin beverages such as agua frescas, horchata, and tepache. In doing so, these companies position themselves to better target Latinx Millennials.

**Insight** - When it comes to food and beverage choices, Millennial consumers are notorious for prioritizing modern aesthetics and elevated recipes that reflect both their identity and their sense of style. Since the North American market is identified as a "melting pot" of cultural expressions, young consumers of different ethnicities are creating a demand for options that they can include in, while feeling some connection and even nostalgia for their roots.



Agua Bonita Boasts Two Impactful Flavors in

Modern Packaging



Tasty







Horchata Cold Brew Coffees

Bandida Boasts an Aesthetically Pleasing On-the-Go Beverage

Popularity Activity

Freshness

















29,672 Total Clicks
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4 Featured, 34 Examples

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## Elevated Beverage



Brands are elevating the aesthetic and recipes of traditional Latin beverages

Conceptualize a product that combines

modern aesthetics with cultural tradition.

### Remote Guidance



The rise of "digital nomads" has led to products and services in this space

**Trend** - With the COVID-19 pandemic making remote work increasingly common, more consumers have found themselves with greater independence with where they can travel and live. Brands are seeing opportunities within this "digital nomad" industry and are offering products and services that enhance this lifestyle.

**Insight** - As white collar professionals now have more flexibility in their work expectations and styles, more are prioritizing things like work-life balance that has long been forgotten in populated cities where professional competition tends to be intense. Now, consumers are increasingly prioritizing personal wellness and independence as much as they are their careers, and are looking for brands that empower this transition.



Digital Nomad Camping Trailers
The 'NoMad' Camping Trailer Accommodates
Modem Lifestyles



Remote Office Travel Trailers Airstream's Flying Cloud 30FB Office is a Modern Mobile Home



**Digital Nomad Guidance Platforms** 

The 'nomadify' Platform Offers a Framework for Digital Nomadism



#### ${\bf Millennial \hbox{-} Friendly\,Remote\,Work\,Concepts}$

SOJRN Was Made for Remote-Working Young Professionals

**7.1** Score

Popularity
Activity
Freshness















4 Featured, 36 Examples

294,712 Total Clicks

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## Remote Guidance



The rise of "digital nomads" has led to products and services in this space

# How is your brand offering flexibility to its

employees or customers?

## **Co-Parenting Apps**

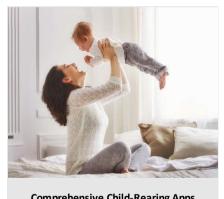


Brands launch apps designed to simplify child rearing among caregivers

**Trend** - Brands are launching co-parenting apps that alleviate the need for communication about children's schedules and activities. These apps feature shared parenting time calendars, expense and payment tracking, family data storage, and secure messaging.

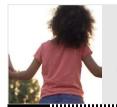
**Insight** - Many consumers rely on technology to help mediation in various forms. These platforms help streamline relationships by covering administrative tasks, supporting a sense of routine and organization while minimizing disagreements. Whether focused on the "administrative" aspects of being in a relationship, or in actually strengthening bonds between partners, these apps cater to consumers who seek out technology to aid and enhance all aspects of their lives.











Streamlined Co-Parenting Apps 2houses Offers an Interactive Calendar for Separated Parents





Popularity
Activity
Freshness











5 Featured, 38 Examples25,249 Total Clicks



Brands launch apps designed to simplify child rearing among caregivers

How could your brand better help its

customers cope with the stress of their

responsibilities?

## Cereal Milk



#### Cereal milk is transformed into a selling point in itself

**Trend** - Brands are profiting off of the enjoyment people get from drinking cereal milk once their cereal's been eaten by offering bottled cereal milks, or cereals that aim to transform milk into unique beverages.

**In sight** - Consumers are drawn to products that appeal to universal but specific experiences, and appreciate brands that are able to cap ture those for them. Everything from nostalgia to general experiences that most consumers are familiar with can be used to draw in consumers who would like them for their relatability.





#### Coffee Cocoa Cereals

OffLimits' Dash Cereal "Turns the Milk to Cold Brew"



#### Chocolate Cereal Milk Lattes

Quokka's Canned Latte Tastes Like Chocolate Cereal-Flavored Milk



#### **Cinnamon Cereal Milks**

Nestle Sensations Cinnamon Toast Crunch Flavored Milk is Sweet and Creamy

**6.0** Score

Popularity
Activity
Freshness



The New Froot Loops Cereal Beverage is Like Drinkable Cereal









4 Featured, 44 Examples

41,768 Total Clicks

URL: Hunt.to/448199

Copyright © All Rights Reserved Cereal Milk



Cereal milk is transformed into a selling point in itself

# How could your brand draw in customers

with relatability?

## **Edible Exploration**



Food subscription boxes curated for discovering new foods gain popularity

Trend - The demand for ways to try new foods and flavors from home has increased steadily, with a spike during this past quarantine. During this time, Social distancing rules limited the foodie consumer's ability to explore new tastes. As a result, more subscriptions and kits dedicated to edible exploration can be seen to provide the sense of adventure that drives many food-loving consumers.

In sight - For consumers who see food as more of a hobby than a form of nourishment, trying new flavors and food forms is a form of adventure. The solution of exploratory at-home kits began out of necessity during social distancing. However, this service type has the added benefit of increased interactivity than what customers typically experience when dining in restaurants. This combination of flavor exploration and semi-DIY experience will satisfy a new kind of foodie who wishes to both consume food and learn about it.



#### **Celebratory Icelandic Chocolate Gifts**

The Omnom Love Collection Includes Two Tasty Options



#### **Bayarian Takeout Bundles**

The Bayarian Boxed Bundle Includes Three to Five Multi-Course Meals



#### **Neighborhood-Themed Food Boxes**

............

Culinary Adventure Co.'s Food Tour Boxes Offer a Taste of Toronto



#### **Plant-Based Discovery Boxes**

The Pizza Plant Curated a Box of Vegan Meals from Local



**Popularity** Activity Freshness















4 Featured, 36 Examples

31,118 Total Clicks



Food subscription boxes curated for discovering new foods gain popularity

How can your product or service provide

consumers with an opportunity for

exploration?

## Nostalgic Alcohol



Childhood nostalgia is paired with alcohol to draw the attention of Millennials

Trend - Restaurants and brands are offering alcoholic beverages in packaging that taps the childhood nostalgia of consumers of age. Offered in various formats, including juice boxes, these novelty products are often paired with an Instagrammable aesthetic.

Insight - Adult consumers often reminisce about experiences from their childhood and as a result, nostalgia becomes a primary factor in purchasing decisions—especially for those who are part of the Millennial demographic. When confronted with a product that conjures memories of their younger self, individuals tend to be overcome not only by a sense of curiosity but also by a desire to indulge and be transported back to simpler times.



Winter Imagery Beer Packaging These Budweiser Holiday Cans are Limited-Edition



Nostalgic Vodka-Infused Juices DrunkenD is Offers a Special Adult Version of Sunny Delight



**Playful Sake Box Experiences** The Nihonsakari Onikoroshi Sake Boasts a Dry and Earthy Taste



**Punch-Flavored** Hard Seltzers VIVE Hard Seltzer Created Cans of Carbonated.

Alcoholic Punch



Nostalgic Snack Beers

Dunkabroos is a Dunkaroos-Themed Beer Brewed with Cream, Cookies & Sprinkles

**Popularity** Activity Freshness















URL: Hunt.to/443645

5 Featured, 63 Examples 53,363 Total Clicks

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## Nostalgic Alcohol



Childhood nostalgia is paired with alcohol to draw the attention of Millennials

# How can your brand tap nostalgia to draw in

consumer attention?



# Specific Examples

Relevant Ideas & Case Studies

These ideas & case studies can consist of anything from campaigns, concepts, products, services and more. This section offers a more detailed exploration into those individual standout innovations that relate back to the report topic at hand.

## Millennial-Targeted Telehealth Platforms



Hims & Hers Partners with REVOLVE to Reach Younger Crowds

Hims & Hers, a telehealth platform providing modern personalized health and wellness products to Millenial and Gen Z consumers, has teamed up with premium fashion brand REVOLVE. The partnership will see REVOLVE add a diverse range of Hims & Hers healthcare solutions to its online shopping site.

"We are thrilled to be able to offer a variety of our products to REVOLVE's deeply engaged consumer audience on what they consider to be a trusted, beloved and dynamic platform," said Hims & Hers' Chief Operating Officer, Melissa Baird.

From skincare and hair growth products, to sleep supplements and sexual health solutions, REVOLVE.com is already featuring a range of popular Hims & Hers products. Both brands hope that their partnership will continue to democratize access to health and wellness solutions, especially for younger gene rations who may otherwise struggle with the financial costs of many medications and treatments.







**8.5** Score

Popularity

Activity

Freshness







9 Related 7,786 Total Clicks

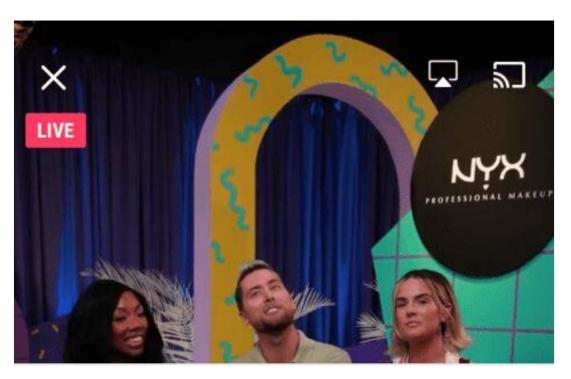
## **Nostalgic Shopping Livestreams**



NYX Cosmetics Hosted a Throwback Event Live on Triller

NYX Cosmetics recently became the first brand to use Triller's livestream shopping capabilities with a throwback-themed event that took viewers back to Y2K. The event on the TrillerTV livestreaming section featured pop stars from the 2000s like Lance Bass, Brandy and JoJo, who used items from the NYX Cosmetics 2021 collection to recreate looks from the decade past.

The campaign taps into the growing nostalgia for 2000s beauty and it specifically speaks to Millennial and Gen Z consumers. As Yasmin Dastmalchi, SVP of marketing at NYX Cosmetics, says "We know that the '90s and 2000s resonate with them. Other '90s-2000s beauty promotions in the past year have included hair dye brand Hally's 'Hally Meal' box of Y2K-era toys including Tamagotchis, ColourPop's 'Lizzie McGuire' collab, Glamnetic's Y2K-themed press-on nails and INH's Care Bears collection."





Popularity
Activity
Freshness







9 Related 27,680 Total Clicks

## 90's Movie-Themed Clogs



Crocs Launches New Collection Inspired by Cult Classic, 'Clueless'

Iconic footwear brand Crocs has once again tapped into '90s pop culture to develop a new collection inspired by the cult film 'Clueless.' According to the company, the new collection will be available exclusively on Zappos, a popular online clothing retailer.

The capsule consists of four pairs of Crocs, each inspired by a specific character from the film. These include Tai, Cher, Di onne, and Amber. The designs themselves mirror the outfits worn by each of these characters. For example, the Cher Croc is dressed with the same yellow plaid pattern that dons the character's iconic tweed suit. Meanwhile, the Amber Croc arrives in its character's signature leopard print.

"This launch was the ideal opportunity to align on our core brand values of innovation and self-expression in a fun and nostalgic way, all while providing a consumer-first experience, which is what both of our brands are all about," said Crocs senior vice president and general manager for the Americas Emma Minto.















9 Related 5,488 Total Clicks

## Nostalgic Keto-Friendly Cereals



Incredi-Bowl Reintroduces Childhood Favorites for Keto Dieters

Incredi-Bowl is a new kind of keto-friendly cereal that takes inspiration from childhood favorites and offers delicious low-carb breakfasts. For low-carb and keto dieters, bowls of breakfast cereal can be enjoyed in flavors like Chocolate Crunch, Frosted Flakes and Honey Nut Hoops. The low-sugar, grain-free and protein-packed cold breakfast cereals tap into the rising popularity of the keto diet and keto-friendly lifestyles and with this in mind, the brand sees that it is time to rethink how people eat breakfast.

Stephen Spaulding, Marketing Director at Incredi-Bowl says, "The grain-free ready-to-eat cereal category has grown exponentially the last three years. What we found when testing other grain-free, Keto-friendly options is that they all came in traditional flavors, but only one form, which is one of the best parts of the cereal eating experience."





Popularity

Activity

Freshness







9 Related6,757 Total Clicks

## Y2K Makeup Collections



The ColourPop Y2K 4Ever Full Collection Revisits 2000s Styles

The ColourPop Y2K 4Ever Full Collection takes inspiration from styles of the 2000s for a nostalgic range that's full of butterfly clips, high-shine lip glosses and pastel-colored eyeshadows. The newly launched color cosmetics collection also includes fun products like face crystals and highlighters, and names like Chat Room and Take a Byte that take a page from the past.

Alongside palettes like New Millennium, Just a Glitch and Digital Playground, the collection introduces plumping lip glosses and lip tints in youthful crayon-like shapes.

Although the return of the Y2K aesthetic being embraced by Gen Z in particular, the ColourPop Y2K 4Ever Full Collection has the potential to appeal to Millennials who want to relive the days of their youth.

























9 Related 7,285 Total Clicks

## Women-Focused Shopping Platforms



This Curated Shopping App Promotes Brand Discovery For Women

Entrepreneurs and twin sisters Sali Sasi and Julie Stevanja, who are perhaps best known for founding the e-commerce website Stylerunner, are looking to make another huge splash in the shopping and fashion sector with the introduction of a curated shopping app that is designed to help consumers find products that suit their style and budget, whilst also helping brands attract a new and loyal base of shoppers.

The 'Her Black Book' app is designed to make it easier for retailers to ensure that their promotion and sale offerings don't go unseen by millennial and Gen Z women, a problem that's widespread given the increased saturation in this space as well as the clutter that can be caused by floods of coupons, discount codes and special offers.

For users, the app is an opportunity to access promotions, the quality and quantity of which is determined by whether they opt for the free version or pay a subscription fee to be the first to access new sales from their favorite brands.





Popularity
Activity
Freshness







9 Related 5,240 Total Clicks

## Millennial-Targeted Toothpaste



GSK Introduces New Sensodyne Nourish Line with Packaging by Marks

Sensodyne, a popular toothpaste brand owned by GSK, has announced the launch of Sensodyne Nourish, a new line of products geared towards a younger demographic.

The packaging design for the new products was made by design agency Marks, which developed a visual identity that would connect with a millennial audience, who, up until now, have been relatively unengaged with the brand. According to the agency, the new design aims to convey natural beauty and sensorial efficacy, and, as a result, it should appeal to those concerned with wellbeing, health, and the environment.

"The strategy and design process included extensive exploration, trying to push the brand in ways that it had never been pushed before, architecturally, visually, and in tone of voice," said Kashif Amin, associate creative director at Marks, in a recent press statement.





Popularity

Activity

Freshness







9 Related

5,334 Total Clicks

## Better-for-You Beverage Infusions



All Friends Beverage Infusions Enhance Gen Z & Millennial Drinks

All Friends Beverage Infusions is a line of juice and tea-based concentrates that satisfy consumer demand for great-tasting better-for-you beverages that are "low to no sugar and fortified with natural energy-boosting ingredients, antioxidants, vitamins electrolytes and contain no artificial sweeteners, flavors, colors, or preservatives."

Targeted at Millennials and Gen Z, these concentrates were mindfully created to be craveable thanks to their refreshing flavors and clean ingredients.

The products can be found in flavors like Blueberry Chai, Strawberry Hibiscus, Mango Chili, Pineapple Ginger, Farmstand Lemonade and Black Tea, which can be prepared with everything from sparkling water and dairy-free milks to still and sparkling water. With this line, foodservice operators are given more operators greater options to serve customers who usually order water.





Popularity
Activity
Freshness







9 Related 2,611 Total Clicks

## Millennial-Focused Health Supplements



Walgreens Will Now Offer a Range of Hims & Hers Products

American pharmacy chain Walgreens has teamed up with telehealth brand Hims & Hers to expand its personal care products. The pharmacy will now provide shoppers access to a range of the Hims & Hers supplements and sexual health and wellness solutions, which up until now have been sold exclusively online via the brand's website.

The products will be sold at over 7,000 Walgreens locations throughout the United States. The new collaboration supports Hims & Hers mission to "destigmatize health-related topics" by making personal care products and medications more accessible.

So far, the telehealth brand has made a name for itself by targeting younger generations, offering them a convenient and affordable solution for purchasing health-related supplements and medications. Now, by partnering with Walgreens, the company will continue to expand its reach -- in particular, allowing it to make contact with a less digitally-inclined consumer.





Popularity
Activity
Freshness







6 Related4,633 Total Clicks

## Millennial-Minded Investment Apps

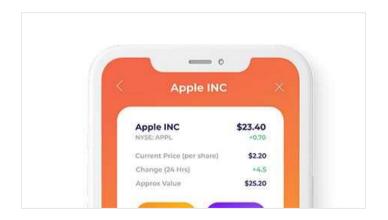


The 'Wolfpack' App Helps Millennials Maximize Their Profits

Wolfpack is a free investment app that is designed to make it easier than ever for millennials to go about extracting the maximum value from their investments by leveraging the power of AI both to find new investment avenues as well as take full advantage of existing assets.

While there are undoubtedly several investment platforms and services available on the market, the fact of the matter is that many of them feature outdated interfaces or create the problem of over-loading users with information, making them difficult to use.

What's great about the Wolfpack investment app is the fact that it relies on AI-fueled technology as well as the tried and tested discussion board format, which allows users to crowdsource their information both from machine learning as well as regular human investors.



















9 Related 3,033 Total Clicks

## Zero-Dollar Glasses Promotions



Clearly Debuted Zero Dollar Frames in time For Valentine's Day

In celebration of Valentine's Day, Clearly -- the popular Candian online eyewear store -- recently released a new promotion, Zero Dollar Frames. On Valentine's Day only, consumers can head to the brand's website to shop a selection of over 100 stylish frames -- all priced at zero dollars. Consumers simply need to pay the cost of their prescription and any additional lens features. Frames included in the promotion include the Clearly Basics Bertrand, the Clearly Basics Blackville, the Clearly Basics McAdam, and the Main and Central Railtown -- to name a few.

The new promotion from Clearly is sure to have a substantial influence on customer acquisition, brand loyalty, and brand perception among consumers, especially among Millennials.













9 Related 3,845 Total Clicks

## Virtual Influencer Insurance Campaigns



This Campaign Uses Rozy to Reach Millennials & Gen Z

Oh Rozy is a virtual influencer with more than 21,000 followers on Instagram and on a daily basis, fans connect with the character and learn about her daily life. Now, this influencer is working with Shinhan Life, a newly-launched insurance agency in South Korea, on a campaign called Shinhan Life Adds Surprises to Life that specifically speaks to Millennials and Gen Z.

Rozy, South Korea's first-ever virtual influencer, helps to add interest to financial investment markets by speaking the language of her young demographic. Rozy dances in various settings and her moves may look familiar to TikTok users because they were based on an analysis of the most popular dance moves—and the music for the ad got the same treatment.













9 Related4,558 Total Clicks

## Millennial Mid-Century Furniture



Loft & Luv is a Millennial-Targeted Small Space Furniture Brand

Loft & Luv is a new small space furniture brand from Atlantic Inc. and it targets Millennial shoppers who are looking for designs that are both stylish and affordable. The curated collections from the brand share simple ways to elevate interior settings in an accessible way and they tap into popular styles so that shoppers can express themselves with quality purchases.

CODA is the first collection under the Loft & Luv brand and it pays tribute to the timeless style of the 50s and 60s. The mid-century modern silhouettes are accented by details like handwoven rattan inlays, gold tapered hardware pulls and tapered wooden legs. The brand plans to follow the release of the debut collection with the MONTANA collection later this year.





**6.0** Score

Popularity
Activity
Freshness





9 Related

52,321 Total Clicks

## Cereal-Flavored Protein Bars



The Cinnamon Toast Crunch Protein Bar Has Two-Grams of Sugar

The Cinnamon Toast Crunch Protein Bar has been created by General Mills as a cereal-inspired snack bar for consumers looking to stave off hunger in a nostalgic way. The protein bar is a new take on the classic breakfast cereal flavor and is packed with 20-grams of protein and just two-grams of sugar to make it suited for those who traditionally incorporate high-protein snacks into their diet. The bar is likely to be a hit amongst Millennial and Gen X consumers who will be intrigued by the nostalgic nature of the snack that calls to mind simpler times.

The Cinnamon Toast Crunch Protein Bar is crafted with a multilayered formulation that gives it an array of textures for consumers to enjoy.



**4.9** Score

Popularity
Activity
Freshness







9 Related2,958 Total Clicks

## Social Media Wellness Resources

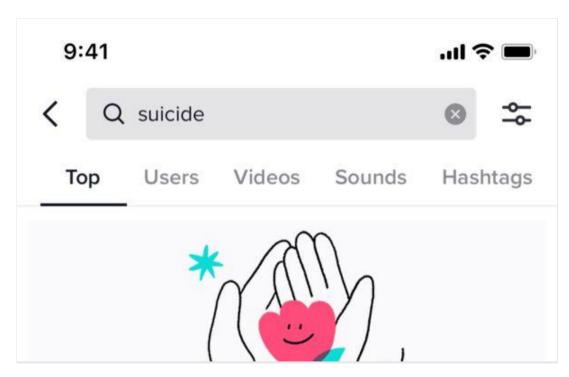


TikTok Introduces New Resources to Support Well-Being

TikTok, the popular short-form content platform popular with Gen Z and Millennial consumers, recently debuted new resources to support well-being. These include new well-being guides, an expanded guide on eating disorders, expanding search interventions, and strengthening notices for search results.

In addition, the platform will host a week of in-app activities that will offer "suggested tools and resources for mental well-being, including content shared by a range of TikTok creators and independent experts to learn about and explore important well-being issues." TikTok also announced it will be featuring curated content from its partner organizations that explore and discussimportant well-being issues. The aforementioned app programming will run until September 16th.

As well being continues to be an important aspect of overall health, we can expect more brands to launch similar initiatives.





Popularity
Activity
Freshness







9 Related

4,115 Total Clicks



# Appendix |

## Get More From Your Experience

Your Trend Hunter custom reports are tailored to you using the world's most advanced, most powerful trend platform. Your dedicated advisor can help you get the most of it. This appendix shows you a few of the options that you have at your disposal and how other top-tier innovators rely on our service in different ways that could help you be more successful with less effort.

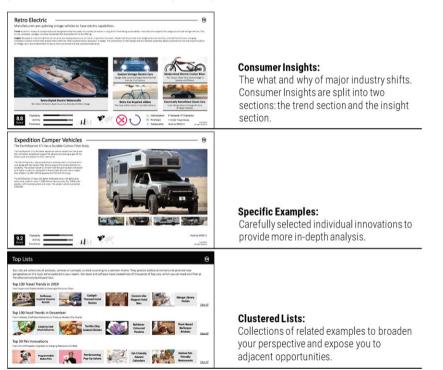
## Special Features and Definitions

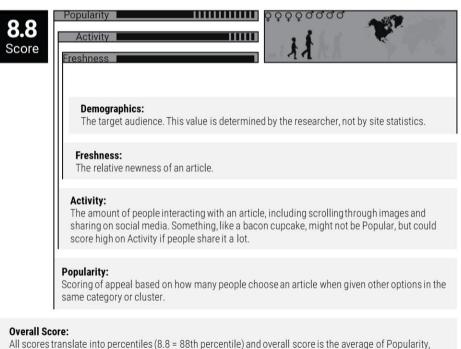


## Understanding Content Classification & Article Scoring

Below, you'll find an overview of the different types of content featured in our trend reports, as well as a breakdown of our scoring system that's used to evaluate the performance of the content in your report.

Activity and Freshness.





## Special Features and Definitions



## How to Read This Page

Consumer Insights are high-level, over-arching patterns that often span different industries in scope. They focus on external and internal consumer factors that are motivating trends.



#### Trend:

This section identifies a new opportunity in a given industry.

#### Insight:

This section explores the specific target consumer's motivations, attitudes, beliefs and ultimately tension behind that opportunity.

#### **Demographics & Scoring:**

The demographics speak to the target audience, as informed by the researcher, not by the site statistics. The overall score is the average of the following: popularity, activity and freshness.

#### Patterns & Megatrend:

Understand the Consumer Insight within the context of the 18 Megatrends that are shaping the world, plus the 6 Patterns of Opportunity that help short-cut your discovery of innovative ideas.

#### **Workshop Question:**

These questions are intended to be thought-provokers to help you brainstorm (either individually or in groups) about the relevancy or actionability of these insights.

#### Advisor Picks:

These are specific Consumer Insights and examples chosen by your Advisor because of their relevance to your team. These are featured on the Report Summary page and tagged throughout the report with a yellow star.

CONTEXT

# Trend Hunter is the #1 trend platform

Trend Hunter is relied on by hundreds of brands to predict and create the future. So far, we've completed **8,500 custom trend reports!** 



3.2 Billion

Page-View Web Platform



36

Festivals Hosted



700

Top Brand Clients



8,500

Reports Created

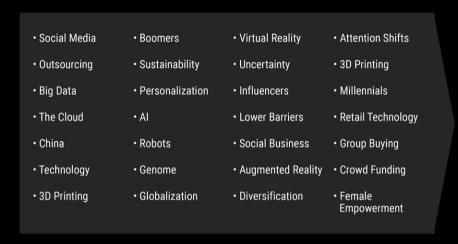


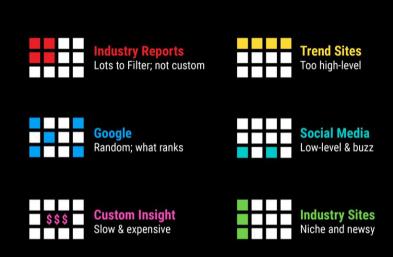
**RENDHUNTER** 



# The Challenge

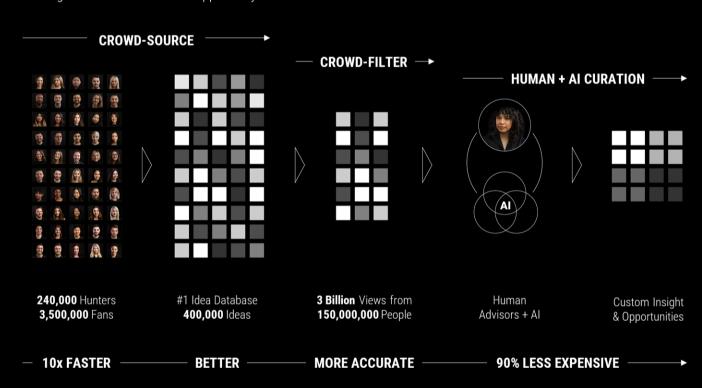
Our world is full of opportunity, but if you're like most people, you're being tasked to do more with less. It has become overwhelming to filter through the noise and **connect the dots**.







Over the last 15 years, we built the largest trend platform, leveraging crowd-sourcing, crowd-filtering, Al and humans to cut through the noise and uncover opportunity **faster**!





# The Implication

Our disruptive platform enables you to get data-driven custom research that is not just better, but also 20x faster, for 1/10th of the price.

Now, you can do months of innovation research...
... in hours, so you can innovate better and faster



# Dive Deeper with Custom Research

Enjoy this sample report, but if you want custom research, let's chat about your topics!

#### Top Uses:

- 1. Validate
- Explore
- Inspire
- Monitor
- Track
- **Anticipate**
- Prepare

#### Retail

- Retail Tech
- In-Store Display
- Shopping Evolution Purchasing Innovation
- Customer Experience

#### **Brand & Loyalty**

- · Brand Rituals
- Loyalty & Rewards
- Brand Authenticity
- Social Responsibility
- Brand Trust

#### Social Media

- · Digital Strategy
- Social Influencers
- · Consumer Engagement
- Social Media Marketing
- Branded Apps

#### Lifestyle

- · Sharing Culture
- Sustainability
- Modern Families
- Gender Evolution
- On-the-Go Lifestyle

#### Gen Z

- Gen Z Lifestyle
- Momentary Marketing
- Teen Retail
- Digital Natives
- · Content Creation

#### **Millennials**

- Millennial Parents
- · Gen Y Lifestyle
- · Maker Culture
- Digital Learning
- Media Consumption

#### Tech

- · Wearable Tech
- AR/VR
- · Physical Digital
- Hyperconnectivity
- Robots & Al

#### Marketing

- Immersive Marketing
- Mobile Marketing
- Millennial Targeting
- Influencer Marketing
- Interactive Engagement

#### **Health & Wellness**

- Healthcare Innovation
- Health Gamification
- Tech-Enabled Health
- Wellness Monitoring
- Boomer Health

#### Dining

- · Healthy Snacking
- Dietary Trends
- Flavor Reversal
- Multicultural Influence
- Emerging Ingredients

#### **Packaging**

- · Sustainable Materials
- Simplicity/Minimalism
- Beverage Packaging
- Dual-Purpose Packaging
- Portable Packaging

#### Style

- Ethical Cosmetics
- · Fashion Tech
- Skincare Innovation
- Personalization

UPCOMING

# Join Us at Future Festival

## If you want to find your big idea, visit us at one of our 18 Future Festivals

This year, our World Summit event is themed around helping you to get your brand back on its feet, quickly, with workshops, activities and trend spotting related to understanding our rapidly changing world.



"The best event I've ever attended, and we go to motorcycle races."

- Head of R&D



"Future Festival is a concentrated dose of inspiration and insights. This even is a must-attend!"

– Brand Manager

#### **Affac**

"Undoubtedly the most meaningful conference I've ever attended."

- VP of Sales



#FutureFestival







## Fast, Custom Research

- Dedicated Advisors
- Custom Reports (20x faster)
- Monthly 1:1 Walkthroughs and Brainstorming



## **Keynotes & Workshops**

- Trend Presentations
- Innovation Workshops
- Speaker Series



#### **Events & Tools**

- Future Festivals
- #1 Trend Dashboard & Library
- Innovation Assessment & Tools

Let's talk about how we can help you create the future: **Advisory@TrendHunter.com**